



BiS and George Henderson have joined forces

BiS and George Henderson, two of the industry's largest and most respected specialist recruitment consultancies have merged to create a single entity "BiS Henderson"

This merger will bring together two of the most experienced Executive Recruitment teams in the Logistics and Supply Chain sector, able to provide clients an unrivalled range of sector expertise across our industry.

The company can now service Executive Recruitment and Interim Management requirements in sectors ranging across: Retail, Manufacturing, Utilities, Freight (Air, Sea and Land), 3PL, 4PL, Public Sector, Defence and Telecoms both in the UK and Overseas covering the disciplines of: Supply Chain Management, Operations Management (Warehouse and Distribution), Project Management, Supply and Demand Planning, Supply Chain IT, Procurement and Freight Management

Together, the combined team has the strength in depth to deliver clients' total recruitment requirements. They have over 250 years combined experience at board and senior management level in logistics and supply chain management. They have the most advanced recruitment systems, two of the most extensive candidate databases in the industry and proven expertise recruiting at all levels from £25K to £250K for both permanent and interim roles.

In addition they have created a truly global recruitment capability and are already operating in The Middle East, The USA, Europe and Asia Pacific.

BiS Henderson CEO Andy Kaye commented that "The combined strength of BiS and George Henderson will now offer clients and candidates alike an unparalleled level of experience, service and technical expertise in the supply chain and logistics sector. Our knowledge of the industry, extensive network, deep rooted expertise and professional approach will be difficult to match"

Company COO Mark Botham commented that "the merger has been planned over the last 7 months and stems from both companies' desire to create a customer centric recruitment service for all clients and candidates involved in Distribution, Supply Chain and Logistics in the private and public sectors on a global basis"

Both Andy and Mark share a common vision for the future of recruitment in our sector. It will:

- Be run by industry experts who understand clients' needs in depth
- Provide a cost effective alternative to the generalists
- Provide advice and guidance on an impartial basis
- Add value in all that it does

They are absolutely committed to BiS Henderson providing its client base with a cure to many of the industries current recruitment issues e.g. mountains of inappropriate CVs, candidates who turn up for interviews with no knowledge of the role or client and consultants who don't understand the technical aspects of what they are recruiting for.

Further comment from Andy and Mark:

"Right from our initial conversations it was evident that we shared the same goals. We all learned the progression "good – better – best" at school and we believe the merger of our two companies sees the arrival of the "best" specialist recruiter in the sector. Strength in depth is what we're all about"

"We hope the merger brings an end to the era in which clients feel obliged to engage several recruitment companies on each assignment and the administrative burden and cost that ensues"

"We are building a business with critical mass that will continue to invest and grow through the economic downturn, rather than batten down the hatches and take what comes. In these challenging times clients and candidates need to know that there is a recruitment consultancy that's going to support them no matter what challenges they may face - be it the need for outplacement services, interims to fill the gaps or deliver fast cost savings or provide assistance with restructuring or presenting a fresh insight into the opportunities available in the fight for survival."

Previous Chairman of BiS Simon Hughes becomes the Chairman of BiS Henderson and Jim Cleary previous Chairman of George Henderson remains with the company in an advisory capacity. Larry Woelk previous MD of George Henderson International becomes the Business Development and Marketing Director as well as retaining his international responsibilities. Victoria Mountain Director of BiS becomes a Director of BiS Henderson.

For More Information please contact

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